

Improving your Cash Flow Improving your Bottom Line



Collecting revenue is growing increasingly difficult and complicated. Coker provides full revenue cycle assessments for medical practices and health systems. Our experienced revenue cycle team explores and identifies weak spots in the revenue cycle, quantifies lost revenue or financial exposure, and offers “best-in-class” solutions to gain efficiency of process and increase revenue.

Coker Turns Red Ink to Black Through:

- Performing full micro-level reviews of the revenue cycle (if a central business office [CBO] is involved in an employed model, we review both the CBO and the processes at the practice level)
- Reviewing data and providing analysis to benchmark to best in class
- Identifying revenue opportunities due to “lag” days, charge capture, coding, “inflated” write-offs, and accelerated accounts receivable capture
- Examining processes, policies, and procedures
- Considering the interworkings between practices and a CBO model to ensure continuity, communication, and feedback
- Reviewing staffing, staff “fit”, and management span of control
- Assisting clients in implementing change via action plans and prioritization of critical tasks
- Establishing key performance metrics (KPIs) and, if asked, helping to manage the process

For further information about Coker Group or to learn more about our revenue cycle services, visit our website at www.cokergroup.com, or call us at 800-345-5829 x2021 to speak with Jeff Gorke, Senior Vice President.