



## Coffee with Coker

**Is Your Talent Pipeline Full, Half Empty, or Totally Dry? Develop Internal and External Talent Pipelines.**

**May 17, 2018 at 2:00pm EDT**

[Register](#)



### **Revenue and Quality Integrity: A Comprehensive Approach to Coding, Compliance, and Clinical Documentation**

By Ellis "Mac" Knight, MD, MBA, FACP, FACHE, FHM, Senior Vice President/CMO | Coker Group

In this era of declining reimbursements and the growing prevalence of value-based payments, accurate reporting of clinical services, quality metrics, and risk adjustment factors is imperative for any healthcare provider. This paper presents an approach to coding, compliance, and clinical documentation to support the revenue and quality integrity (RQI) of the provider.

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### **Key Factors for Developing High-Potential Employees**

By Ron Strieker, PhD, Executive Coach | Coker Group

Strategies for developing future talent continue to focus on the capacity of the individual to be agile and adaptable to change. Key to understanding this ability for growth is the concept of Learning Agility. We live in a dynamic, constantly evolving world where organizational agility is critical. It requires that businesses be adaptable and with systems and processes that are responsive. It calls for leaders to be "learning agile" to support the organizational design and culture.

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Coker Group is offering free vendor contract reviews to reveal unfavorable terms for hospitals and practices, and ensure they can protect themselves from these liabilities.



## Current Executive Searches

Below you will find a list highlighting some of our current searches. If you are interested in more information about any of these positions, please [contact us](#) today.

- **Chief Operating Officer, Hematology Oncology Associates (HOA), Medford, Oregon**
- **Chief Executive Officer, Midwest Orthopaedics at Rush, Chicago, IL**
- **Division VP Operational Finance, CHI Health, Omaha, NE**

Candidates interested in learning more about these opportunities should forward a resume to:

Lee Perrett, Vice President  
Coker Group  
678-832-0431  
[lperrett@cokergroup.com](mailto:lperrett@cokergroup.com)

## Recent White Papers

**[Revenue Cycle Turnaround: Rebuilding for an Advanced ROI - A Case Study \(Published by Becker's Hospital Review\)](#)**

**[Using Patient Panel as a Principle Element in Primary Care Physician Compensation](#)**

**[Managing Financial Risk Through a Value-Based Clinical Care Delivery System](#)**

**[Long-Term Value Creation through Effective Post-Merger Integration \(and how football teams aren't that different from hospitals pursuing successful transaction strategies\)](#)**

**[Risk Adjustment in Healthcare: Essentials that all Providers Should Know \(Co-Authored with Nuance\)](#)**

**[Strategic Retreats for Hospitals and Health Systems: Planning for Future Success](#)**

**[Employed Physician Network Turnaround - Sustainable Success: A Follow Up](#)**

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