



## Coffee with Coker

**2018 MACRA Updates:  
What Does this Mean  
for Providers?**

**February 15, 2018  
at 2:00pm EST**

[Register](#)

### **Physician Compensation Governance: Building a Good Foundation**

By Stephen Ross, MHA, FHFMA, CMPE, Senior  
Manager | Coker Group



Many hospitals and healthcare systems have seen year-over-year growth during the past decade in the number of employed physicians and advanced practice providers, sparked by the gradual shift to value-based reimbursement. According to the 2016 American Medical Association Physician Benchmark Survey, over 50% of family practice physicians in the United States are employees of a hospital or wholly-owned subsidiary. The same holds true for physicians that practice in a multispecialty setting, with direct employment trends expected to continue over the next few years.

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### **Find, Develop, and Retain Successful Executive Leaders - A Three-Pronged Approach!**

By Lee Perrett, Vice President | Coker Group



The demand for capable, visionary, and competent leadership is increasingly intense during this season of unprecedented change in the healthcare industry. An organization's ability to hire, develop, and retain solid executive leaders is a leading differentiator in today's healthcare marketplace and may be the basis of the success of the organization.

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### **Does Your EHR Vendor Contract Leave Your Organization Vulnerable?**

Coker Group is offering free vendor contract reviews to reveal unfavorable terms for hospitals and practices, and ensure they can protect themselves from these liabilities.



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[Recent White Papers](#)

Below you will find a list highlighting some of our current

[Managing Financial Risk Through a](#)

searches. If you are interested in more information about any of these positions, please [contact us](#) today.

Coker Group, a global healthcare consulting and financial services firm that provides operational and financial solutions to healthcare organizations throughout the US and abroad, seeks well-qualified candidates for these positions:

- Chief Executive Officer, Midwest Orthopaedics at Rush, Chicago, IL
- Division VP Operational Finance, CHI Health, Omaha, NE
- Regional Account Executive(s), Health Prime International, National Harbor, Maryland
- Chief Medical Officer, Gerald Champion Regional Medical Center, Alamogordo, NM
- Vice President for HIT Consulting Services, Coker Group, Alpharetta, GA

Candidates interested in learning more about these opportunities should forward a resume to:

Lee Perrett, Vice President  
Coker Group  
678-832-0431  
[lperret@cokergroup.com](mailto:lperret@cokergroup.com)

**Value-Based Clinical Care Delivery System**

**Long-Term Value Creation through Effective Post-Merger Integration (and how football teams aren't that different from hospitals pursuing successful transaction strategies)**

**Risk Adjustment in Healthcare: Essentials that all Providers Should Know (Co-Authored with Nuance)**

**Strategic Retreats for Hospitals and Health Systems: Planning for Future Success**

**Employed Physician Network Turnaround - Sustainable Success: A Follow Up**

**Revenue Cycle Turnaround - Rebuilding for an Advanced ROI - A Case Study**

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