



**Coffee with Coker**

Revenue Cycle Turnaround:  
Rebuilding for an Advanced  
ROI - A Case Study

**November 16, 2017  
at 2:00pm EDT**

[Register](#)

**The Dangers of an  
Unstable IT Infrastructure**

By Jeffery Daigrepoint, Senior Vice President | Coker Group



Do you ever wonder how the same software can perform exceptionally at one location and create chaos at another? Does your vendor ever claim that no one else is having the same technical problems like yours? Do you feel frustrated when the software vendor, the hardware vendor, and the support vendor start pointing fingers at each other—or at you? Realistically, there are only four possible causes (or a combination of all four) that will make an information technology (IT) ecosystem perform poorly, and the blame game typically goes in this order.

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Physician Practice Valuation?**

By Michael Ueng, CPA/ABV, ASA, Manager | Coker Group



A sustained trend of physicians leaving private practice and entering employment arrangements with hospitals, health systems, or affiliated medical groups has occurred over the past decade. Typically in physician employment arrangements, the hospital acquires the physician's existing medical practice and simultaneously employs the physicians or contracts with the physicians via a professional service agreement (PSA). Both the acquisition and compensation arrangement under the employment or PSA must be within fair market value (FMV) limitations and commercially reasonable (CR).

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Below you will find a list highlighting some of our current searches. If you are interested in more information about any of these positions, please [contact us](#) today.

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- Clinical Care Manager, Innovista Health Solutions, Dallas, TX
- Regional Account Executive(s), Health Prime International, National Harbor, Maryland
- General Cardiologists (2), Northside Hospital, Atlanta, GA
- Director of Revenue Cycle, The Health Care District of Palm Beach County, Palm Springs, FL
- Confidential, Northside Hospital, Atlanta, GA
- Radiation Oncologist, Northside Hospital, Atlanta, GA
- Chief Executive Officer, OrthoVirginia, Richmond, VA
- Chief Medical Officer, Gerald Champion Regional Medical Center, Alamogordo, NM
- Vice President for HIT Consulting Services, Coker Group, Alpharetta, GA

Candidates interested in learning more about these opportunities should forward a resume to:

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