

Beyond Alignment – Clinical Integration of Healthcare Providers



Many providers – healthcare systems, hospitals, physician groups – are finding that clinical integration is a viable vehicle for navigating the many challenges facing the industry today. Clinical integration, however, is much more than simple alignment, and Coker has the knowledge and experience to guide our clients through the development of a clinical integration program that will benefit all participants.

Our Approach

- Education around the definitions of clinical integration and how this model differs significantly from alignment or affiliation models
- Guiding clients through the often complex legal and regulatory requirements related to clinical integration (Coker does not provide legal counsel to our clients. However, we work with many qualified and experienced law firms who provide guidance in this area.)
- Developing the organizational structure required by a clinical integration program
 - Governance
 - Management
 - Finance and Accounting
 - Compliance
 - Care Management
 - Information Technology
 - Income Distribution Plans
 - Marketing
- Developing the operational components of a clinical integration program
 - Data Analysis
 - Care Process Design
 - Process Improvement
 - Contracting
 - Measuring and Monitoring Performance
 - Peer Review and Accountability

Our Unique Differentiators

- An innovative approach to care process design --
The Care Process Design System
- A multi-purpose platform that is suitable for:
 - Medicare ACOs
 - Medicare Advantage Programs
 - Commercial Narrow Networks

For further information about Coker Group and how we can help your organization with integration strategy, visit www.cokergroup.com, or call us at 800.345.5829 x2021 to speak with Ellis “Mac” Knight, MD, Senior Vice President/CMO or Aimee Greeter, MPH, FACHE Senior Vice President.